

# SPONSORSHIP & EXHIBITS



# PDI 2019

SAN ANTONIO  
MAY 29-31



# WHAT IS ASMC?

ASMC (American Society of Military Comptrollers) is a 501(c)(3) non-profit organization for military and civilian personnel involved in the overall field of military comptrollership in the Department of Defense and Coast Guard. Our membership is comprised of more than 17,000 individual members internationally. The mission of the society is to promote the education, training and professional development of our members and support the advancement of the defense financial management profession.

## THE PROFESSIONAL DEVELOPMENT INSTITUTE (PDI)

PDI is a premier training event for personnel employed in resource management within the Department of Defense and the U.S. Coast Guard. The PDI provides a forum that facilitates the individual development and technical competencies of persons in basic and complementary resource management disciplines. The institute consists of one day of service specific sessions and two days of more than 100 workshops and mini-courses, six general sessions and one evening networking opportunity.

### The Exhibit Hall

The exhibit hall provides attendees the opportunity to network and position your product with personnel in the military resource management field. The hall will be open 19 hours in the two-day period. Two continental breakfasts, morning and afternoon refreshment breaks are served in the Exhibit Hall to generate higher traffic levels.

### Exhibit Hall Hours

#### Wednesday

7am-8am – Open (Breakfast)

8am-5pm – Open

#### Thursday

7am-8am – Open (Breakfast)

8am-4pm – Open

4pm – Teardown

### Setup Hours

Tuesday 8am - 5pm

### Dismantle Hours

Thursday 4pm - 7:30 pm

### How to Register

Space and sponsorships will be reserved in the order they are received at Registration Headquarters. To reserve your sponsorship package and/or booth, visit [www.asmconline.org](http://www.asmconline.org) or contact Registration Headquarters at (702) 815-1603 or [pdiexhibits@rhq.com](mailto:pdiexhibits@rhq.com).

### Booth Personnel

All packages include 3 exhibit participant registrations. Additional staff may be added to paid packages for a discounted registration fee. Information on how to add, upgrade and register your booth personnel will be e-mailed to the sponsor/exhibit contact in late February. Registration will open for personnel in late February.

### Lead Retrieval

Bar-Code scanner packages are available for rental, allowing exhibitors to compile a database of potential customers from the PDI. Further information will be mailed to confirmed exhibitors.

### Member Discount

ASMC corporate members receive \$100 savings over non-members! Call ASMC National Headquarters at (800) 462-5637 or visit [www.asmconline.org](http://www.asmconline.org) for membership information.

### AFC Advertising Discount

Corporate sponsors wishing to increase visibility to PDI attendees can advertise in ASMC's journal, the *Armed Forces Comptroller (AFC)*. The AFC includes intriguing articles on relevant defense financial management topics and is delivered quarterly to the ASMC membership and to key industry stakeholders. Corporate sponsors interested in advertising in the Spring 2019 journal ("audit" theme), which will be shipped in April, would be able to highlight their products and services prior to PDI 2019. A special discount of 50% will be taken off every ad rate for those organizations who are sponsoring PDI 2019. For more information about advertising in the AFC, please contact Kathryn Grandstaff-Bradford, [grandstaff@asmconline.org](mailto:grandstaff@asmconline.org).

### Housing Accommodations

Rooms for exhibitors are available at all hotels at a rate of \$126.00 - \$159.00 per night. All are within comfortable walking distance to the Henry B. Gonzalez Convention Center. Your confirmation package will contain special directions on how to obtain room(s) at these hotels. Housing will open for reservations in late February.

The Grand Hyatt is the headquarters hotel, but all hotels will be available for reservations.

# SPONSORSHIP OPPORTUNITIES

- listed on the PDI website upon confirmation
- spotlighted in the on-site booklet with their company name and description
- recognized from the podium at a general session

Sponsorship packages include 3 Exhibit Participants and a 10 x 10 booth. All sponsorships are exclusive.

## Platinum

**\$22,000**

### MOBILE APP

The mobile event app for ASMC's 2019 PDI provides you with the opportunity to connect with attendees in a unique and personal way. The customer-designed, comprehensive mobile app puts all event information at the attendees' fingertips – anytime, anywhere – with real-time updates provided at the conference. With your logo on the splash screen, you'll get high visibility to a large audience of users as this app is free and easy to download!

### NAME BADGE LANYARDS

All attendees receive one of these highly visible name badge lanyards. This sponsorship product is visible and will be used throughout the week and back at the office! Your company name and/or logo will be printed on the lanyard.

### WIFI SPONSORSHIP

As the official and exclusive WiFi provider at PDI 2019, your company will receive:

- Recognition and thanks in all printed and online event materials – conference brochure, program guide, event web site and registration confirmation
- Signage at the convention center recognizing and thanking sponsor for providing free WiFi access
- Home screen/landing page directing users to URL/message of sponsor's choice
- Customized network password (chosen by sponsor)

Attendees will be notified of the free WiFi service several times prior to the event and sponsor will be recognized and thanked in each notification.

## Diamond

**\$17,000**

### NETCAFÉ

This area is accessible to all attendees who wish to check e-mail and use software applications. The area is located in a high traffic area and is a highly visible sponsorship. As sponsor, your company logo will be featured on the banner and on the desktop units.

### WELCOME DINNER

You'll host a night to remember, featuring a full dinner. As our corporate sponsor, your logo will appear on the entrance sign and you will be permitted to speak briefly to attendees and distribute material at the event.

### CONFERENCE BAGS

Carry the load with conference bags bearing your company logo, in addition to the event logo. You'll get high visibility among attendees at the PDI and throughout the year as these bags go everywhere!

## Sapphire

**\$14,000**

### LUNCHEON SESSION

Choose a luncheon to promote your company. Sponsorship provides an opportunity to display sign advertising and distribute promotional material at a seated meal function. Recognition includes your company name on the entrance signs.

### VOLUNTEER SHIRTS

Get visibility by sponsoring the volunteer shirts. These shirts are worn by the host chapter volunteers throughout the week. Shirts will include the sponsor and PDI logos.

### WATER BOTTLES

Be the exclusive water bottle sponsor at the 2019 ASMC PDI by putting your logo in the hands of every attendee. Plus we'll brand all water stations with your company logo as well! Each attendee will receive a water bottle with your company logo on it. Water bottles are placed in every attendee's conference bag, and watering stations will be conveniently located throughout the convention center where attendees can conveniently refill their water bottles during breaks.

## Gold

**\$10,000**

### CHARITY RAFFLE

Support the PDI charity, and the philanthropic endeavors of our ASMC chapters as the exclusive sponsor of the charity raffle. As corporate sponsor, your company name will be featured on easel and tabletop signs throughout the chapter raffle area.

### BREAKFAST

Attendees are your guests at breakfast on Wednesday, Thursday, or Friday morning. This sponsorship provides you an opportunity to display sign advertising and distribute promotional material. Recognition includes your company name on easel signs near each food station.

### SCAVENGER HUNT

Back by popular demand! Attendees will participate in a game of Historic Trivia in a fun-filled Great-Race-At-Your-Own-Pace tour of San Antonio. The challenge will include finding 15 historical points and taking a selfie at each location. The scavenger hunt promotes a safe and fun event for all. Attendees will have the chance to meet new people, discover new locations, and enjoy the day in San Antonio. A drawstring bag with your logo will be provided to each participant, and prizes will be awarded.

### CDFM RECEPTION

Join us as a sponsor to recognize PDI attendees that have achieved CDFM status. This networking event will include hors d'oeuvres, drinks, and remarks from senior leaders. As corporate sponsor, recognition includes your company name on the entrance signs.

## Exhibit Hall Space

**\$2,000**

Promote your company's services or products at a 10 x 10 booth space on Wednesday and Thursday of the PDI in the Exhibit Hall, which is open to attendees 19 hours. Sponsorship packages include one (1) 10 x 10 booth space. Stand out in the exhibit hall with more floor space by adding 10 x 10 spaces to your booth for a discounted price.

## Website Banner Space

**\$1,000**

Your company's banner advertisement will appear on pdi2019.org, which is seen by people you most want to reach. In the months leading up to PDI, the ASMC websites receive on average 1500 visitors each day. Banner ads will be placed online within five days of receipt of image and will remain online through July 31, 2019. Banners must be provided in JPEG or GIF format, sized 240w x 120, and may link to a URL of your choice. Banner advertisements rotate with each page load.

## PDI Bag Insert

**\$1,000**

Put information about your organization in the hands of PDI participants with a flyer for insertion in our registration bags. Bag inserts require prior approval. Instructions for preparing and submitting samples, and for shipping approved materials to San Antonio will be sent following receipt of payment.

# FLOOR PLAN

# Henry B. Gonzalez Convention Center - Hall 4A

